

**TAILORED FOR EDUCATION, INC.**

*Financial Statements*

*Year Ended December 31, 2024*



**tailored for  
education**

*Mission Statement*

*Tailored for Education increases school enrollment and creates economic opportunity by providing the world's most vulnerable children with locally made school uniforms.*

*[www.tailoredforeducation.org](http://www.tailoredforeducation.org)*

**TAILORED FOR EDUCATION, INC.**  
**Financial Statements**  
**Year Ended December 31, 2024**

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*Independent Accountant's Review Report*

**To the Board of Directors  
Tailored for Education, Inc.  
Boston, Massachusetts**

We have reviewed the accompanying financial statements of Tailored for Education, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statement of activities, cash flows and functional expenses for the year then ended and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of the organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement whether due to fraud or error.

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion. We are required to remain independent of Tailored for Education, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

*Matthew C Arsenault*

Matthew C. Arsenault

Certified Public Accountant

Wilmington, MA 01887

November 15, 2025

**TAILORED FOR EDUCATION, INC.**  
**Statement of Financial Position**  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

	<b>2024</b>	<b>2023</b>
<b>Assets</b>		
Cash and cash equivalents	560,474	785,612
Certificates of deposit and money market	227,003	259,314
Grants and contributions receivable	-	-
Merchandise inventory	13,396	17,861
Property and equipment, net	1,133	3,317
<b>Total assets</b>	<b>802,006</b>	<b>1,066,104</b>
 <b>Liabilities:</b>		
Accounts payable and accrued expenses	8,326	1,707
Grants payable	-	2,731
<b>Total liabilities</b>	<b>8,326</b>	<b>4,438</b>
 <b>Net Assets:</b>		
Without donor restriction	793,680	1,061,666
<b>Total net assets</b>	<b>793,680</b>	<b>1,061,666</b>
<b>Total liabilities and net assets</b>	<b>802,006</b>	<b>1,066,104</b>

**TAILORED FOR EDUCATION, INC.**  
**Statement of Activities**  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>2024 Total</b>	<b>2023 Total</b>
Revenue and support:				
Contributions and grants	786,741	-	786,741	979,294
Contributed goods and services	50,000	-	50,000	45,000
Interest income	7,689	-	7,689	9,315
Sales of merchandise goods and products	-	-	-	-
Total revenue and support	<u>844,430</u>	<u>-</u>	<u>844,430</u>	<u>1,033,609</u>
Expenses:				
Program expenses	950,502	-	950,502	1,008,969
Fundraising expenses	45,703	-	45,703	46,525
General and administration	<u>116,211</u>	<u>-</u>	<u>116,211</u>	<u>74,785</u>
Total expenses	<u>1,112,416</u>	<u>-</u>	<u>1,112,416</u>	<u>1,130,279</u>
Change in net assets	(267,986)	-	(267,986)	(96,670)
Net assets, beginning	<u>1,061,666</u>	<u>-</u>	<u>1,061,666</u>	<u>1,158,336</u>
Net assets, ending	<u>793,680</u>	<u>-</u>	<u>793,680</u>	<u>1,061,666</u>

**TAILORED FOR EDUCATION, INC.**  
**Statement of Cash Flows**  
**For the Year Ended December 31, 2023**  
*(with comparative totals for the year ended December 31, 2023)*

	<b>2024</b>	<b>2023</b>
Cash flows from operating activities:		
Change in net assets	(267,986)	(96,670)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	2,184	2,300
Changes in assets and liabilities		
Grants and contributions receivables	-	403,602
Inventory	4,465	5,954
Account payables and accrued expenses	6,619	(5,393)
Grant payable	(2,731)	2,731
Net cash provided by (used in) operating activities	(257,449)	312,524
Cash flows from investing activities:		
Purchase of fixed assets	-	(3,401)
Net cash used in investing activities	-	(3,401)
Net change in cash and cash equivalents	(257,449)	309,123
Cash and cash equivalents - beginning of year	1,044,926	735,803
Cash and cash equivalents - end of year	787,477	1,044,926

**TAILORED FOR EDUCATION, INC.**  
**Statement of Functional Expenses**  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

	<u>Program Expenses</u>	<u>Fundraising Expenses</u>	<u>General and Administrative</u>	<u>2024 Total</u>	<u>2023 Total</u>
Salaries and wages	-	25,000	25,000	50,000	45,000
Grants to partner organizations	933,725	-	-	933,725	983,712
Travel and lodging expense	8	2	-	10	8,645
Office supplies	201	-	135	336	434
Postage	487	122	609	1,218	1,018
Bank charges	22	-	22	45	372
Merchant service fees	-	9,022	-	9,022	4,263
Office expenses	-	-	-		556
Food	195	196	-	391	765
Tax and licenses	-	-	512	512	1,015
Fundraising expense	4,752	679	1,357	6,788	7,427
Professional development	114	114	152	381	950
Professional services	-	-	84,791	84,791	44,750
Software expense	-	4,848	-	4,848	11,530
Website expense	2,928	4,880	1,952	9,760	7,950
Other expenses	5,885	841	1,681	8,407	9,592
Depreciation expense	<u>2,184</u>	<u>-</u>	<u>-</u>	<u>2,184</u>	<u>2,300</u>
Total expenses	<u>950,502</u>	<u>45,703</u>	<u>116,211</u>	<u>1,112,416</u>	<u>1,130,279</u>

**TAILORED FOR EDUCATION, INC.**  
*Notes to Financial Statements*  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 1 – Organization and Background.**

Founded in 2011, Tailored for Education, Inc. (“the Organization or TFE”) is a not-for-profit organization incorporated in Massachusetts that strives to increase school enrollment in impoverished areas of the world by providing children with school uniforms. For millions of children around the globe, education represents the only way out of a life of poverty.

TFE partners with established and reputable non-government local organizations to achieve its mission. By leveraging the existing relationships those organizations have, TFE is able to safely and efficiently procure and distribute uniforms to families, schools and parishes. In addition, working with the partner organizations ensures all uniforms are made locally, benefiting the local economy.

Since its formation TFE has provided over 15,000 uniforms to children in 11 different countries.

**Note 2 – Summary of Significant Accounting Policies**

***Basis of Accounting and Presentation***

The accompanying financial statements have been prepared on the accrual basis of accounting, whereby revenue is recognized when earned and expenses are recognized when incurred. Unconditional support is recognized when notification of the contribution is received.

***Financial Statement Presentation***

The Organization’s financial statement presentation includes the requirements of Accounting Standards Codification (ASC) No. 958 Not-for-Profit Entities. Under ASC No. 958, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. The Organization classifies donor restricted contributions as net assets without donor restrictions when the restrictions are satisfied in the same reporting period in which the contributions were received. Accordingly, net assets of the Organization, and changes therein, are classified and reported under provisions of ASC No. 958, based on the existence or absence of donor-imposed stipulations as follows:

*Net Assets without Donor Restrictions* – Net assets available for use in general operations and not subject to donor-imposed stipulations. The Organization’s board of directors may, at its discretion, designate net assets without donor restrictions for specific purposes.

*Net Assets with Donor Restrictions* – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resources was restricted has been fulfilled, or both. Expenses are reported as decreases in net assets. Expirations of donor-imposed restrictions recognized as net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications from net assets with donor restrictions to net assets without donor restrictions. Donor restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are placed in service.

**TAILORED FOR EDUCATION, INC.**  
*Notes to Financial Statements*  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 2 – Summary of Significant Accounting Policies (Continued)**

***Financial Statement Presentation (Continued)***

Earnings related to restricted net assets will be included in net assets without donor-restrictions unless specifically required to be included in donor-restricted net assets by the donor or by applicable state law.

The Organization did not have net assets with donor restrictions at December 31, 2024 and 2023.

***Cash and Cash Equivalents***

For purposes of the statement of financial position and the statement of cash flows, the Organization considers all unrestricted cash held in demand accounts, cash held in savings accounts and other highly liquid resources with an original maturity of three months or less when purchased, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents.

***Property and Equipment***

Property, equipment, furnishing, and improvement purchases in excess of \$1,000 are capitalized at cost, if purchased, or if donated, at fair market value at the date of receipt. Expenditures for maintenance, repairs and renewals are charged to expense as incurred; whereas major betterments are capitalized as additions to property and equipment. Depreciation of property and equipment is computed using the straight-line method over the estimated useful lives of the assets as follows:

Furniture and fixtures	3-5 years
Computers and equipment	3-5 years

***Investments***

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Interest, dividends, realized and unrealized gains and losses are included in investment income, which is presented net of investment expenses in the accompanying statement of activities and change in net assets.

Investment income and gains restricted by a donor are reported as an increase in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Increases or decreases in market value are recorded as unrealized gains or losses on investments.

Donated investments are recorded at fair value based on quoted market prices at the time of receipt. Unless restricted by the donor, it is the Organization's policy to sell all donated investments upon receipt.

***Certificates of Deposit***

At December 31, 2024 and 2023, the Organization held certificates of deposit with original maturity dates greater than a period of ninety days that are carried at amortized cost. Interest earned on certificates of deposit is included in the accompanying statements of activities. These certificates of deposit do not qualify as securities as defined in FASB ASC 320, *Investments – Debt and Equity Securities*.

**TAILORED FOR EDUCATION, INC.**  
*Notes to Financial Statements*  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 2 – Summary of Significant Accounting Policies (Continued)**

***Certificates of Deposit (Continued)***

Therefore, these investments are presented separately on the face of the accompanying statements of financial position, and are not included in the fair value disclosures required by FASB ASC 820, *Fair Value Measurements and Disclosures*.

***Inventory***

Inventory consists of promotional clothing merchandise and related accessories held for resale, and is stated at the lower of cost or net realizable value. Cost is determined on the first-in, first-out basis.

***Revenue Recognition***

The Organization receives contributions and grants from individuals and other private entities. Contributions and grants are recognized in the appropriate category of net assets in the period received. The Organization performs an analysis of the individual contribution and grant to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transactions are deemed reciprocal or nonreciprocal under ASU 2018-08, *Not-for-Profit Entities* (Topic 958): *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*.

*Revenue Accounted for in Accordance with Contribution Accounting*

*Contributions*

The Organization follows the requirements of the Financial Accounting Standards Board (“FASB”) in its Statement of Financial Accounting Standards, Accounting for Contributions Received and Contributions Made, as updated by FASB ASU 2018-08, Clarifying the Scope of Accounting Guidance for Contributions Received and Contributions Made. This financial accounting standard requires that contributions be recorded as receivables and revenues, and requires the Organization to distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions. Contributions may include gifts of cash, collection items, or promises to give. Support that is restricted by the donor is reported as an increase in net assets with donor restrictions until the restriction conditions are satisfied, at which time it is reclassified to net assets without donor restrictions.

Grants and contributions that are nonreciprocal are recognized as revenue when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. The Organization reports gifts of cash and other assets as restricted support if they are received or promised with donor stipulations that limit the use of the donated funds to one of the Organization’s programs or to a future year. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

The Organization reports gifts of land, building, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support.

**TAILORED FOR EDUCATION, INC.**  
*Notes to Financial Statements*  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 2 – Summary of Significant Accounting Policies (Continued)**

***Revenue Recognition (Continued)***

Contributions subject to donor-imposed stipulations that are met in the same reporting period are reported as unrestricted support. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved, when such amounts are considered material.

Conditional contributions contain a donor-imposed condition that represents a barrier that must be overcome before the Organization is entitled to the assets transferred or promised. Failure to overcome the barrier gives the donor a right of return of the assets it has transferred or gives the promisor a right of release from its obligation to transfer its assets. Conditional contributions are recognized as revenue, either with or without donor restrictions, when donor-imposed conditions are substantially met, and any barriers are overcome. Donor restrictions are also satisfied when qualifying expenditures are incurred for the donor-specified program.

**Contributed Goods and Services**

The Organization records various types of in-kind support including contributed goods, property and professional services. Donated services are recognized as revenue if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair market value when received. Amounts reflected in the accompanying financial statements as donated goods and services revenue are offset by amounts included in expenses or fixed assets.

Additionally, the Organization may receive amounts of skilled, contributed time, which does not meet the two recognition criteria described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

***Revenue Accounted for as Contracts with Customers***

Revenue is recognized when the Organization satisfies a performance obligation by transferring a promised good to, or performing a service for, a customer. The amount of revenue recognized reflects the consideration the Organization expects to receive in exchange for satisfying distinct performance obligations. If a performance obligation does not meet the criteria to be considered distinct, the Organization combines it with other performance obligations until a distinct bundle of goods or services exists. Fees or amounts received in advance of satisfying contractual performance obligations are reflected as deferred revenue in the statements of financial position. Revenue is recognized either over time or at the point in time that contractual obligations are met.

Revenue requiring a performance obligation by transferring a good to, or performing a service for, a customer consist of sales of merchandise goods and products. Revenue is recognized when a purchased merchandise good or product is shipped to the customer. The Organization had no merchandise sold during the year ended December 31, 2024 and 2023.

**TAILORED FOR EDUCATION, INC.**  
*Notes to Financial Statements*  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 2 – Summary of Significant Accounting Policies (Continued)**

***Grant Revenue***

The Organization derives revenues through grants received from various private foundations and individual grantors. Accordingly, the Organization may be subject to the regulations and reporting requirements of the applicable grantors. Grant revenue is recorded in accordance with the provisions of the applicable award amounts, including the recognition of any purpose or time restriction on the use of the proceeds.

***Promises To Give***

Unconditional promises to give are recognized as revenues or gains in the period received, and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

***Accounts Receivable***

Accounts receivable are stated at their net realizable value. When necessary, the Organization provides an allowance for doubtful accounts equal to estimated bad debt losses. The estimated losses are based on historical collection experience together with a review of the current status of the existing receivables. All receivables and pledges are expected to be collected in full; therefore, no allowance for bad debt was recorded as of December 31, 2024 and 2023.

***Advertising***

Advertising costs are expensed as incurred. The organization did not incur advertising expenses during the years ended December 31, 2024 and 2023.

***Use of Estimates and Assumptions***

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. These estimates affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

***Income Tax Status***

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(a) and has been classified as an Organization that is not a private foundation under Section 509(a)(1). The Organization is also exempt from Massachusetts state taxes.

The Organization has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements, and no interest and penalties have been recorded in the accompanying financial statements related to uncertain tax positions.

**TAILORED FOR EDUCATION, INC.**  
*Notes to Financial Statements*  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 2 – Summary of Significant Accounting Policies (Continued)**

***Functional Expenses***

The costs of providing the Organization’s programs and other activities have been presented in the statements of functional expenses. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit.

General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization. Expenses that can be identified with a specific program and/or support service are allocated directly according to their natural expenditure classification.

***Leases***

The Organization determines if an arrangement is or contains a lease at inception. Leases are included in right-of-use (ROU) assets and lease liabilities in the statement of financial position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term, and ROU assets also include prepaid or accrued rent. Operating lease expense is recognized on a straight-line basis over the lease term. The Organization does not report ROU assets and leases liabilities for its short-term leases (leases with a term of 12 months or less). Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term. The Organization had no leasing arrangement during the years ended December 31, 2024 and 2023.

**Note 3 – Recently Adopted Accounting Pronouncements**

In 2022, the Organization adopted Accounting Standards Update (ASU) No. 2016-02, *Leases*, which requires lessees to recognize leases on the statement of financial position and disclose key information about leasing arrangements. Leases are classified as either finance or operating, with classification affecting the method in which expenses are recorded on the statement of operations and changes in net assets.

The Organization did not have any leasing arrangement during 2024 and 2023, as result the adoption did not have any effect on amounts reported in the statements of activities or the statements of position for the years ended December 31, 2024 and 2023.

In September 2020, FASB issued Accounting Standards Update (ASU) 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This new standard requires additional presentation and disclosures related to nonfinancial assets contributed to a not-for-profit entity, including separate presentation of contributed nonfinancial assets and disaggregation of the amount of contributed nonfinancial assets recognized within the statement of activities. The changes became effective for the Organization on January 1, 2022. The adoption of this ASU did not have a significant impact on the Organization’s financial statements and disclosures.

**Note 4 – Concentrations of Credit Risk**

Financial instruments which potentially expose the Organization to concentrations of credit risk consist primarily of grants and contributions receivable. The risk of loss associated with these receivables is limited to the amount owed to the Organization. Management believes that the risk of loss is minimal.

**TAILORED FOR EDUCATION, INC.**  
**Notes to Financial Statements**  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 4 – Concentrations of Credit Risk (Continued)**

The Organization maintains its cash balances in bank deposit accounts, which at times may exceed federally insured limits. Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (“FDIC”) up to a limit of \$250,000. The Organization has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk on its cash and cash equivalents.

**Note 5 – Property and Equipment**

Property and equipment consisted of the following as of December 31, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Computers and equipment	9,628	9,628
Less: accumulated depreciation	<u>(8,495)</u>	<u>(6,311)</u>
Property and equipment, net	<u>1,133</u>	<u>3,317</u>

Depreciation expense amounted to \$2,184 and \$2,300 for the years ended December 31, 2024 and 2023, respectively.

**Note 6 – Liquidity and Availability**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2024 and 2023, are as follows:

	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	560,374	785,612
Certificates of deposit and money market	227,003	259,314
Grants and contributions receivable	<u>-</u>	<u>-</u>
Total financial assets	<u>787,377</u>	<u>1,044,926</u>

The Organization manages its liquidity by developing and adopting annual and monthly operating budgets that provide sufficient funds for general expenditures in meeting its liabilities and other obligations. As part of its liquidity management, the Organization has a policy to structure its financial assets to be available as its general expenditure, liabilities and other obligations come due.

**Note 7 – Contributed goods and services**

The Organization received donated goods and services valued at \$50,000 and \$45,000 during the years ended December 31, 2024 and 2023, respectively. These amounts are included in contributed goods and services revenue, and wages and salaries expense on the accompanying statements of activities and statements of functional expenses, respectively.

**TAILORED FOR EDUCATION, INC.**  
*Notes to Financial Statements*  
**For the Year Ended December 31, 2024**  
*(with comparative totals for the year ended December 31, 2023)*

**Note 8 – Subsequent Events**

Subsequent events have been evaluated through November 15, 2025, which is the date the financial statements were available to be issued.